Approval Route for Proposed Collaboration

Stage 1: School/RI

- Initial idea or concept or offer
- Develop outline business plan + risk assessment
- School/RI decision on proposal
  - Revisit proposal
  - Not enough information
  - Approval recommended
- Outwith College
  - Contact the following or advice on proposal, proposed partner and market potential
  - College Business Development Manager
  - College/School International Lead
  - Senior Management in School/RI and or College
  - Dialogue with + possible visit to proposed partner
  - Proposal rejected
- Proposer further defines/develops proposal
- Contact College Business Development Manager for support in developing full proposal
- Complete Collaborations Proforma incl due diligence
- Complete Risk Assessment
- Develop full Business Plan
- Develop costing model with input from College Finance Office
- College decision on proposal
  - Revisit proposal
  - Not enough information
  - Not approved
  - Approved
  - Proceed to implementation

Stage 2: College

- Draft MoA
- Finalise MoA
- Approved
- Proposal rejected
- Proposal recommended
- Collaborations Group decision on proposal
- EdPSC or RPSC decision on proposal
- Senate decision on proposal
- Court decision on proposal
- Finalise MoA
- Proceed to implementation

Stage 3: Senate

- Proposal rejected
  - Not enough information
  - Revisit proposal
- Collaborations Group decision on proposal
  - Dialogue with + possible visit to proposed partner
  - Approval recommended