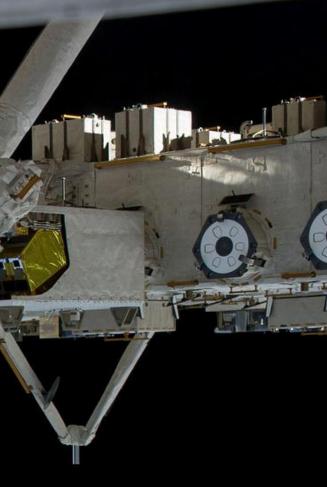


## **Innovation in the Space Sector**

<u>I</u>

Space-Themed Knowledge Transfer Partnerships Call



www.ktn-uk.org



### Connecting

- Bringing people together to innovate
  - \_connect networks
  - Networking Events
  - Building Community

### Communicating

- Broadcasting to keep people informed
  - \_connect Articles
  - Event Diary
  - Funding Calls

Knowledge Transfer Network

### Collaborating

- Bringing Government, Academia and Industry together
  - Conduit of information
  - Listen to All, Speak for All

## Changing

- Breaking barriers between sectors
- Leading the Innovation Discussion
- Accelerating Innovation for **Economic Growth**











# InnovateUK – Who?

A brief history



- The original DTI Innovation Unit and advisory "Technology Strategy Board" was set up in 2004
- It was spun out of government as a "non-departmental public body" in July 2007, relocated to Swindon and staffed with people from business
- Since then our budget has increased from £250m to £440m a year
- Independent evaluation suggests that we have increased the return on that investment from £4 to over £20 for every £1 used by focussing on challenges and building the community
- August 2014 change of [brand] name to InnovateUK



# What problems are we trying to solve?

- Business investment is too low and too late
  - Technical and financial risks need to be mitigated
  - The time for financial return is too long for many players

## Innovation disrupts value chains and business models

- New partnerships are required to build new supply chains
- Investment and innovation is required at multiple points

## • Longer term trends not visible to all players

- Impact and opportunities from emerging technologies & policies
- Innovation infrastructure complex and inefficient
  - Fragmented and difficult to navigate

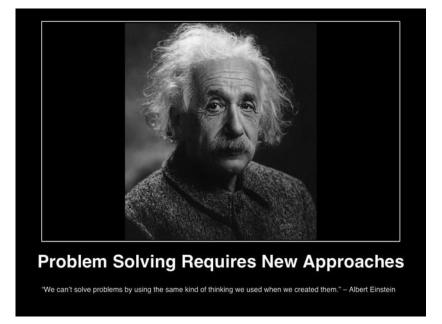
## Government does not make best use of its levers

- Procurement, regulation, standardisation, fiscal incentives



## What are we doing about it?

- Accelerating the journey between concept and commercialisation
  - Understand the business journey and accelerate it
  - Provide a coherent package of support matched to needs
  - Specific SME package but recognise role of larger companies
  - Promote knowledge exchange
- Connecting the innovation landscape
- Turning government action into business opportunity
- Investing in priority areas based on potential
- Continuously improving our capability





## Why a Space Themed KTP call?

- Space Technology (upstream) has been under represented in the KTP responsive call(s)
- The Space sector has committed to a significant growth agenda (target)
  - 10% of global Space market by 2030
  - Recognising the need to exploit the UK research base better
- A themed call focuses attention and has already stimulated renewed interest in KTP
  - From the Space sector
- And why not....? 🙂



# What are we looking for?

- Primarily looking to fund in the "upstream" domain
  - Satellite & satellite instrument manufacture
  - Infrastructure
  - Mission design
- Not excluding "downstream"
  - Applications, use of space data
- Projects that contribute to the wider space economy
  - Pulling tech from other areas perhaps?
- Also innovative projects in space
  - i.e. things we have not thought of!
- Projects between 6 months and 36 months duration



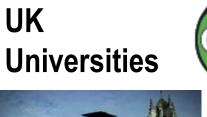


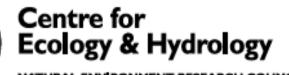
## How are we doing this?

- Up to £1.3m, funded by Innovate UK and Natural **Environment Research Council, NERC.** 
  - Science and Technology Facilities Council will also consider funding projects on an individual basis
- Projects must be business led
  - Looking to fund 10-12 projects
  - A cohort approach for Associates
- We will set aside a bursary fund for Associate to attend the International Space University (ISU) summer school
  - Space Studies course

### Innovate UK Natural Environment Research Council







NATURAL ENVIRONMENT RESEARCH COUNCIL



**British Geological Survey** NATURAL ENVIRONMENT RESEARCH COUNCIL









National **Oceanography Centre** NATURAL ENVIRONMENT RESEARCH COUNCIL











# **Aim of KTP for NERC**

- Establish long-term links with expertise in research base

Innovate LIK echnology Strategy B

- Pull through of Science to Industry
- Sharing knowledge (flow both ways)
- Career development for associate (early career scientist)







## **NERC Science:** Translation

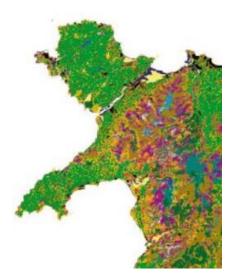
## Upstream applications

- Expertise in instrumentation (developed for Science missions)
- KTP could provide expertise in understanding the scientific principles of instruments & potential applications.
- Centre for Earth Observation and Instrumentation (http:www.ceoi.ac.uk/)

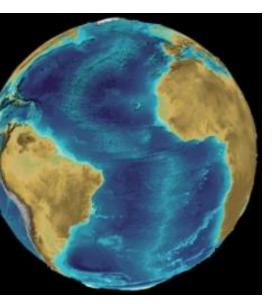
## **Downstream Applications**

- Expertise in Data Assimilation, Modelling, Understanding Data & Processing
- Infrastructure processing satellite information









**Get Involved** 

### Contact your locat KTP Adviser

- Gerry Black
- www.ktponline.org.uk





## **Knowledge Transfer Partnerships**

### 28<sup>th</sup> October 2014

### **Facilitating Innovation Through Collaboration**



**Dr Gerry Black KTP** Adviser

















Dr Vince Cable MP, Secretary of State for **Business, Innovation and Skills,** presenting the Overall Winning **Partnership Award to Cherry Pipes Limited** at Innovate '11

is Europe's leading programme helping businesses to improve their competitiveness, productivity and performance through the better use of knowledge, technology and skills that reside within the UK knowledge base.

### Embedding a **NEW capability**, demonstrating innovation, impact and challenge









# Partnership Structure















### **Generic 5 C Model**

C 1	Business Opportunity Recognition	Poor awareness / weak ne
C 2	Co-Recognition	Uni Rules / confidentiality / IP TTO expectations / Different
C 3	Co-Formulation	Language / Values / Trust / Tin Lack of Solution Focu
C 4	Co-Creation	Absorptive Capacity / Comm Change Managemer
C 5	Commercialisation	Finance / IPR / Manage

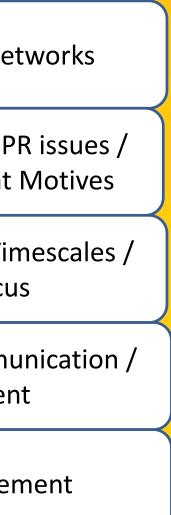
Acknowledge CIHE

### **Technology Strategy Board Driving Innovation**



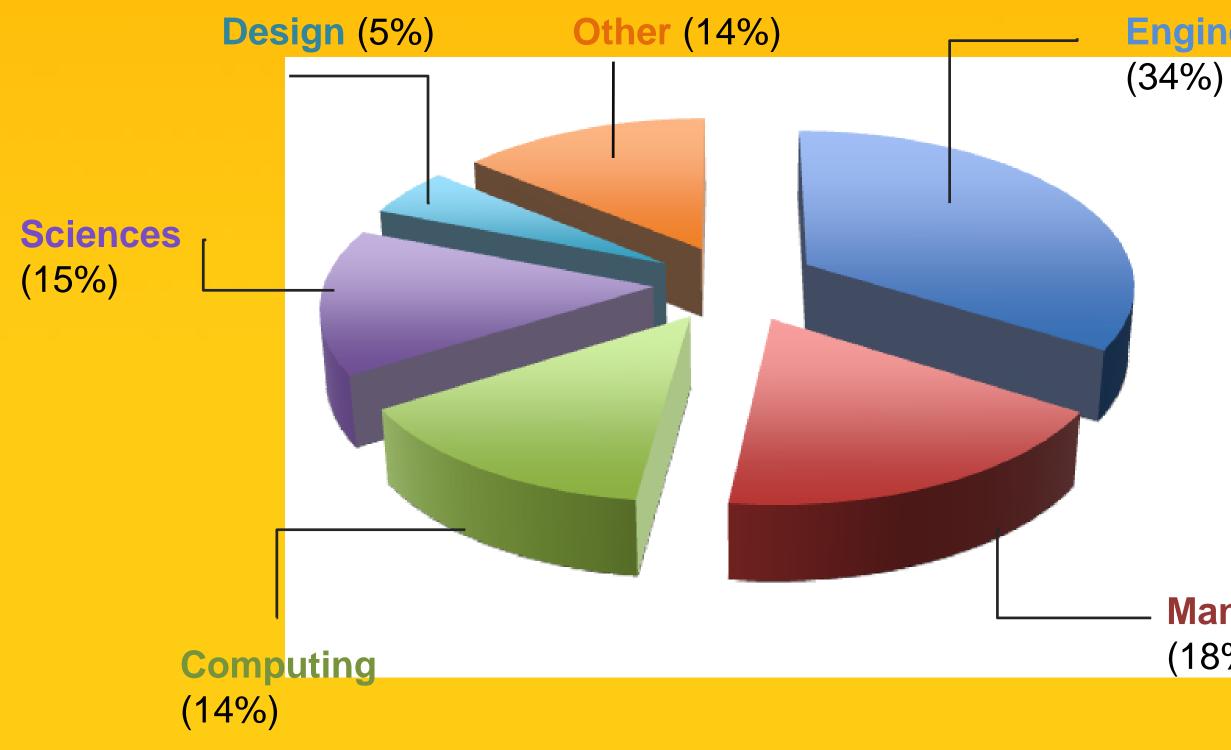








# Academic Departments







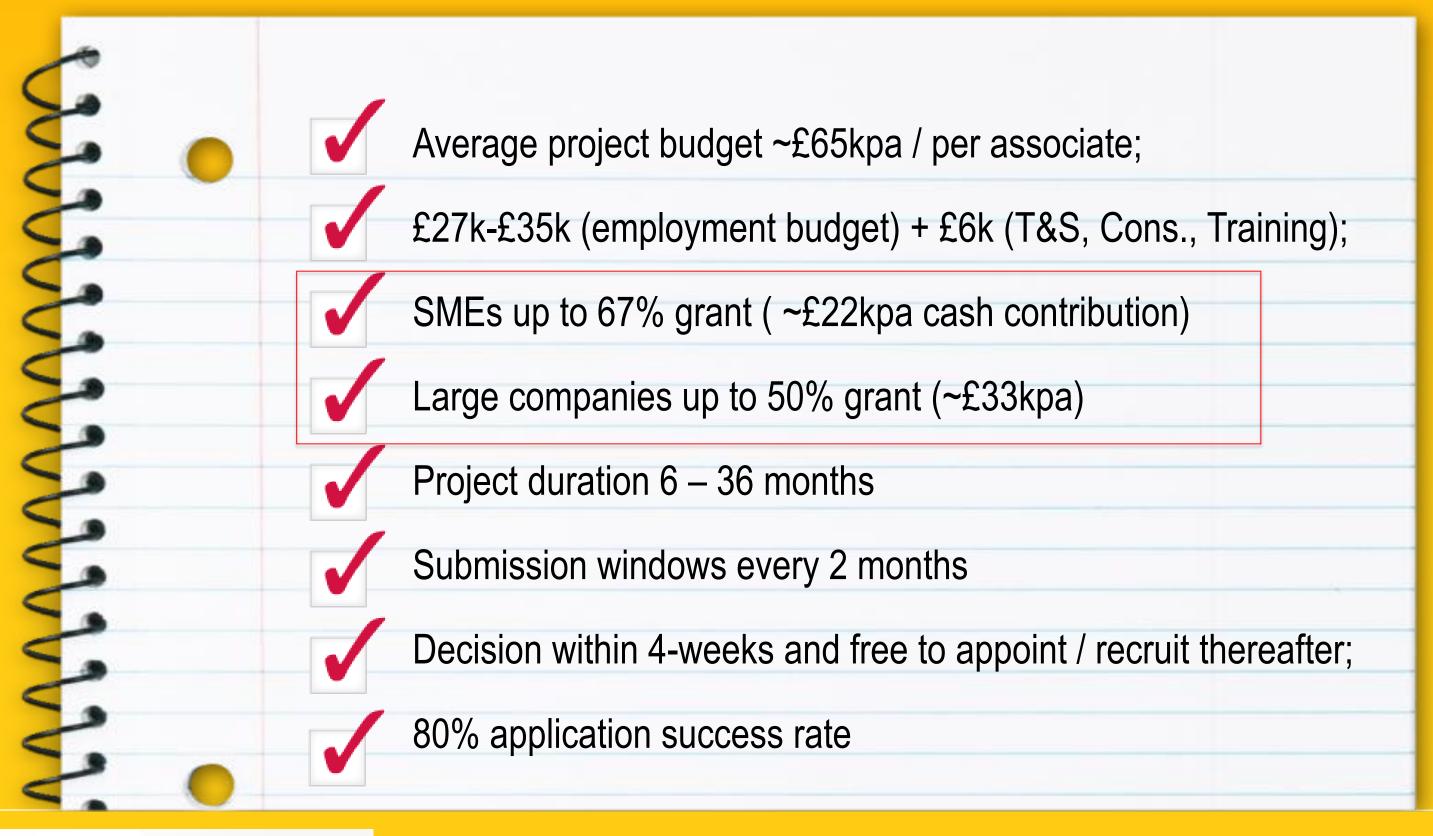


### Engineering (34%)

Man<mark>agement</mark> (18%)



# Budgets, Grant Rates and Timescales















## in **vour** future



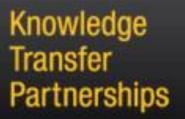


# **Business Benefits**

## **Benefits per Associate project\***

- Increase in annual profit before tax
- Investment in plant and machinery
- New jobs created
- **Business staff trained**
- Plans for further collaboration







## £366,000 £117,000 3 21 78%

\*(2011/12 Annual Review)





# **Academic Benefits**

### **Personal and Professional Development :**

- Opportunity to apply research outputs and expertise in a real-world environment;
- ADR and career progression
- **REF** publications and IMPACT case studies

### **Income Generation:**

- During project -Typical one associate, 24m project ~ 130k income (scope for larger projects)
- Post project relationship with company (consultancy, CPD, sponsored research, student projects)

### **Support and Success RATE:**

- Local KTP Centre ;
- National HIT RATE OF ~80%















- Glasgow University is a member of the West of • Scotland KTP Centre.
- Contact Dr Alison Reith alison.reith@ktpws.org.uk lacksquare
- www. http://www.ktpws.org.uk/

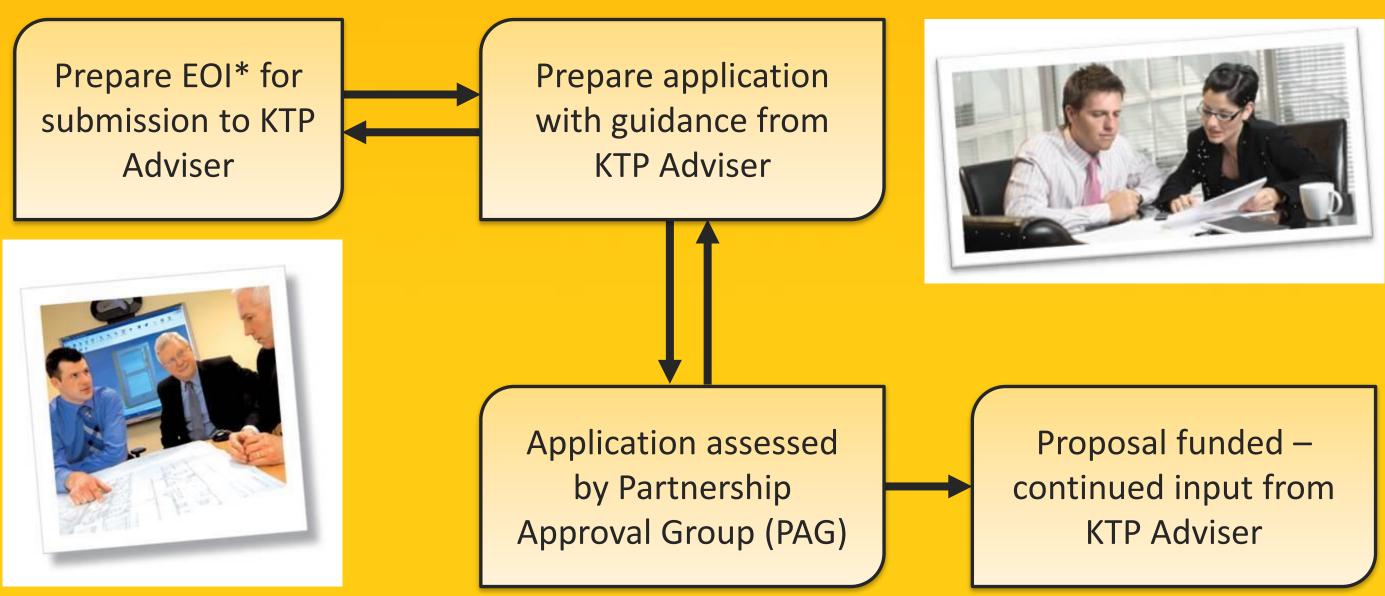








**Application Process** 



\* EOI – Expression of Interest

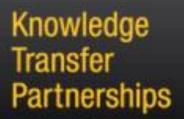








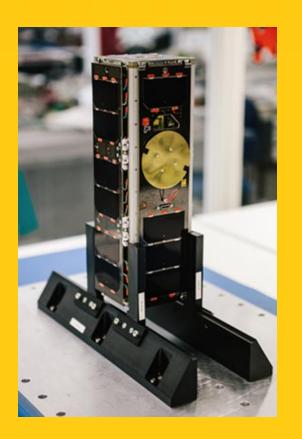






## **Clyde Space Ltd and The University of Strathclyde**

KTP 6714 - To develop an integrated nano-satellite platform that customers can produce as a kit; fully assembled spacecraft; or send their payload for integration and test before launch.



"This project has been one of our most exciting projects to date. Not only is it one of the most advanced Nano-satellite ever made, it is also the first satellite to be designed and built in Scotland."

"The payloads flying on UKube-1 were selected following a competition run by the UK Space Agency to find the most innovative and creative payloads in the UK for a CubeSat. The competition received more than 20 payload submissions."

Technology Strategy Board Driving Innovation







Thankyou





**Dr Gerry Black KTP** Adviser www.ktponline.org.uk



investing in your future



