

DBM Webinars

Webinars are proving so popular that we have therefore decided to double the number available. They last approximately 1 hour and cover all our core material. Titles include:

- **Rapid Start**

For clients who have not yet started, or only just begun their programme with DBM. The aim of this powerful webinar is to inform you of the breadth of assets now available to you, and to share with you some key projects or tasks, which you can immediately focus on.

- **Client Web Tour**

Introduction to the tools and information contained on the Client Website. A live tour demonstrating all the major components such as jobs databases, company research tools, links to key agencies, on-line assessments and much more. Essential to enable you to really get the most out of this valuable resource

- **Self Assessment**

DBM's introduction to the Career Asset Exercises and other self-assessment tools that can help you in identifying your Ideal Work Preference.

- **CV1**

This presentation is a prerequisite for "CV Part II". Discover the purpose and structure of winning CVs. Learn how to make your CV speak powerfully to your audience. Create the building blocks for your CV.

- **CV2**

Develop the most appropriate format and content for impact in your CV.

- **Interview Skills**

Interview with power and confidence. Learn how to really impress! Understand types of interviews and how to communicate effectively in each. Deal confidently with tough questions and fine-tune your interviewing skills.

- **Job Search Techniques**

The objective of this webinar is to develop an understanding of the 4 different routes to the job market, which fall under 2 main strategies; Proactive and Reactive. Learn how to respond to advertisements and how to target companies.

- **Networking**

Networking is a vital job search methodology proven to be highly successful and extremely powerful. Learn about how to build a successful network and how to get the most out of it.

- **LinkedIn**

Individuals already on LinkedIn with a minimum of 5-10 connections would benefit most from this Webinar. Discover how to build and best utilise a database of professional contacts who can provide critical information and introductions to hiring managers and/or recruiters. In this webinar, we will take a tour of the primary networking site - LinkedIn, enabling you to create a career tool kit for life.

- **Negotiating Skills**

Determine your value in the market based upon your strengths and goals. Develop a strategy to negotiate with confidence. Negotiate from a position of strength and "close the deal".

You can download and print all the slides for a personal copy of the material and each webinar will also provide templates, exercises or written material to complement the subject matter presented.

How to register: -

- Check we have your Personal E-mail address
- Go to the client webcentre client.dbm.com
- Enter your username and password
- Under DBM Tools Select Events (Webinars)
- Select the 31-day Calendar View
- Select the webinar of interest
- Click Register
- Then 'Submit'

We are sure that your will find these sessions beneficial if you have any questions ask your consultant or a member of the client services team.