

Introduction to the ADS (Aerospace, Defence & Security) Programme

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Programme Overview

- 3-year knowledge transfer initiative from the University of Glasgow and Scottish Enterprise Glasgow.
- Part financed by the EU through ERDF and co-funded by the Scottish Executive's SEEKIT scheme.
- Developed to:
 - Provide advice and assistance to Scottish-based SMEs on competing for defence sector tenders.
 - Help companies access cutting-edge research currently under development within the University of Glasgow.

Business Support Activities

- A package of business support to assist SMEs to realise the opportunities offered by the defence sector, including:
 - Tailored e-business training to enable SMEs to transact on-line, in compliance with MoD requirements.
 - Tailored technical training in the key technologies of interest to major purchasers.
 - Technology Showcase events, where SMEs will have direct access to major purchasers, including the MoD and Prime Contractors in the defence sector.

Research Development Activities

- Develop collaborative R&D relationships amongst the research base, SMEs, Prime Contractors and government agencies.
- Activities include:
 - Identify key technologies of interest to MoD.
 - Facilitate discussions between researchers and companies to identify opportunities for collaborative R&D.
 - Form consortia of large and small companies to develop and exploit technology for ADS and related markets.
 - Seek co-funding from MoD, DTI and other government agencies.

Benefits to SMEs

- SMEs will benefit from two complementary routes to market:
 - Supply directly to defence purchasers.
 - Take proven defence technology and adapt it for alternative markets.
- Opportunities to participate in co-development projects for new technologies, leading to:
 - Increased competitiveness through the introduction of new technology.
 - Significantly increased stream of new products, services and processes.
 - Better use of university research outputs for product development.
 - Strategic alliances with other small/medium sized companies.

Events

- This workshop is the second in a series of events presented under the ADS Programme.
- Future events will include seminars on themes of common interest plus further workshops which are:
 - Aimed at fostering collaborations in relevant technical areas.
 - Based on technology requirements highlighted in the recent 'Defence Industrial Strategy' white paper.
 - Prioritised to meet Scotland's innovators' requirements.
- Suggested themes for future workshops:
 - Speckled Computing
 - Sensor Technologies
 - Homeland Security
 - ???

Networking

- Main purpose of ADS workshops is to facilitate discussions between researchers and companies to identify opportunities for collaborative R&D.
- With this in mind, we have produced a Contact Request Form that you can fill in if you wish to be put in touch with another attendee.
- There will also be some time at the end of today's presentations for traditional networking.

Contact Details

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