Gilmorehill Campus redevelopment
A World-Class Opportunity
Welcome and Introduction

Presentations

- The ambition for University of Glasgow – Professor Neal Juster, Senior Vice Principal
- The opportunity to transform the campus – Ann Allen, Director of Estates
- Partnership Working – Peter Haggarty, Deputy Director of Estates
- Procurement requirements – Jo Gallagher, Head of Procurement
- Process and Next steps – Robbie Smith, Project Director: Estate Strategy

Questions

Informal discussions and networking
World-Class Developments

Prof Neal Juster
Senior Vice-Principal and Deputy Vice-Chancellor
The University

- Founded in 1451
- 4th oldest English-speaking University in the world
- In the global top 100 universities
- A broad-based, research-intensive institution
- Over 100 listed buildings
International reach
## Size

<table>
<thead>
<tr>
<th>Staff</th>
<th></th>
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<tbody>
<tr>
<td>In academic schools</td>
<td>3,670</td>
</tr>
<tr>
<td>In academic services</td>
<td>410</td>
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<tr>
<td>In central administration</td>
<td>650</td>
</tr>
<tr>
<td>In premises / residences</td>
<td>500</td>
</tr>
<tr>
<td>Other</td>
<td>270</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>5,500</strong></td>
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<table>
<thead>
<tr>
<th>Students</th>
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<tbody>
<tr>
<td>Undergraduate (UG)</td>
<td>18,000</td>
</tr>
<tr>
<td>Masters (PGT)</td>
<td>4,900</td>
</tr>
<tr>
<td>Doctoral (PGR)</td>
<td>2,200</td>
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<tr>
<td>Outwith the EU</td>
<td>4,800</td>
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<tr>
<td><strong>Total</strong></td>
<td><strong>25,100</strong></td>
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Economic impact

- Sustains approx. 15,000 jobs across Scotland
- Annual turnover in excess of £0.5bn
- Total Scottish GVA of £0.8bn
- Total Scottish output in excess of £1.5bn
Our strategy

VISION
A world-class, world-changing university

MISSION
To bring inspiring people together and create a world-class environment for learning and research, empowering staff and students alike to discover and share knowledge that can change the world
Our values

Passionate about:
- Knowledge
- Our students
- Our goals

Professional and committed to:
- Excellence
- Diversity
- Partnership

Progressive attitude to:
- Environment
- Widening access
- Societal benefit
Building the future
World-Class Developments

Ann Allen
Director of Estates
The scale of the opportunity

Scale

Existing campus 285,000 sq m, New works 100,000 sq m new and refurbished space

One partner, 5 new buildings and infrastructure, total project spend £450m, net construction spend £300
Transforming the University

Teaching

• Build on current high reputation with students
• Introduce new teaching methods
• Multi functional and support both individual and group learning

Research

• Develops capacity to build on current world leading reputation
• Unique opportunity to bringing leading researchers, our young aspiring research teams and industry together to face the grand challenges - world changing
• Combination of flexible and specialist space
Projects

- The Learning and Teaching Hub
- The Research Hub
- Institute of Health & Wellbeing and College of Social Sciences
- College of Arts
- College of Science and Engineering
- Alliance of Chronic Diseases
- Kelvin Hall
Phase one completion 2025
Appointed

- Masterplan – Aecom with 7N
- Infrastructure – Arups
- ASBS – Archial
- Learning and Teaching Hub – HLM Architects with WSP
- Research Hub – HOK with WSP
- Investment Advice – Savills

At Tender

- Technical Advisors
- ISHW & CoSS – tender return October

PIN

- Principle Contractor

Still to tender

- CoA
- CoS&E
£775m over 10 years:

- £165m: current cash
- £350m: cash from future operations
- £ 50m: property sales and investment
- £110m: philanthropy
- £100m: borrowing
Partnership Working

Peter Haggarty
Deputy Director of Estates
Partnership Working

Currently Tendering

• Individual specialist trade tender packages in partnership with Strathclyde University and Glasgow Caledonian University

• Minor works contract
  
  Lot 1       up to £1M
  Lot 2       £1M - £5M
  Lot 3       over £5M

• Construction Delivery Partner
OGC: Common Minimum Standards/NAO: Improving Public Services through better Construction/Achieving Excellence in Construction

- Procurement strategies must support the development of collaborative relationships and early appointment of integrated supply chains
- Reduction in decision making and approval chains
- Improved skills development
- The adoption of KPI’s and performance measurement
- The use of Value Risk Management and Whole Life Costing
The University of Glasgow’s response:

• The involvement of end users/stakeholders throughout
• The use of Gateway reviews
• Accredited supply chains used consistently
• Integrated teams – ability to use on repeat projects based upon performance delivery
• NEC 3 adopted – ‘*Mutual Trust and Cooperation*’
• Joint risk management, open book accounting and gain share potential
• Joint target seeking and programming
• Whole Life Costing
• KPI’s
• A focus on delivering continuous improvement
A Partnership Culture:

- Good Communication
- Effective Relationships
- Trust
- Effective Teamwork
- Mutual Respect
- Win/Win Attitude
Procurement Process & Next Steps

Robbie Smith
Project Director: Estate Strategy
Procurement & Delivery Strategy

- Single Contracting Entity
  - Consortia
  - Joint Ventures
  - Strategic Alliances
- Student Experience
- Phasing & Logistics
- Programme Management
• Novated Design & Build
• NEC3 Main Option A or C
  • Pain/Gain
  • KPIs
• Subsequent Projects
  • Open book
  • Market tested
TENDER PROCESS

- Procurement Process
- Pin Notice
- OJEU Notice
- Award Contract / SRM
- Tender Evaluation
- PQQ Return
- Final Tender Submission
- ITPD
- ISDS
- ISOS
October
Advert
PQQ
(30 days)

December
Evaluation
Down select to four Tenderers

February
ISOS
Invitation to Submit Outline Solutions Notification to tenderers Contract negotiation

September
PIN Notice

November
PQQ Returns
PQQ evaluation process

January
Invitation to participate in Dialogue (ITPD)
Issue to 4 tenderers
STAGE 1
COMPETITIVE DIALOGUE

February
ISOS
Dialogue meetings
April
(ISDS)
Invitation to Submit to Detailed Solutions Contractor/
Internal Workshops
STAGE 2 COMPETITIVE DIALOGUE

May/June
ISDS
Dialogue meetings

June
Evaluation
treated as draft Final Tenders with feedback but no down-selection

July
(ISFT)
Invitation to Submit to Final Tenders issued to 2/3 bidders

Sept/Oct
Preferred Bidder appointed
Debriefs
Court Approval
Signed Contract

March
ISOS Evaluation
Shortlist to Two Contractors

May
(ISFT)
Invitation to Submit to Final Tenders issued to 2/3 bidders

July
(ISFT)
Preferred Bidder appointed
Debriefs
Court Approval
Signed Contract

August
Evaluation
Final Tender Evaluation
• Over to you

• Alignment to the University Vision
• Contracting entity
  • Contractual arrangements
  • Supply Chain (SMEs)
• Delivery Strategy
  • Site management
  • Phasing & Logistics
• Community Benefits
  • Apprenticeship opportunities
  • Training
  • Supported Businesses
  • Living Wage
• Sustainability
Questions