

## Sales

Name	Contact	Responsibilities
Mark Bailey Business Development Manager	Mobile: 07970 444 032 <a href="mailto:mark.bailey@viglen.co.uk">mark.bailey@viglen.co.uk</a>	The Business Development Manager handles strategic business meetings involving expertise from within the specialist departments at Viglen. Also responsible for account review meetings and initial escalations.
Manish Dave Senior Account Manager	01727 201860 ext. 5425 <a href="mailto:manish.dave@viglen.co.uk">manish.dave@viglen.co.uk</a> Sales Fax: 01727 201 828	The senior account manager is the daily telephone contact for all commercial/sales and marketing day-to-day issues. They can provide information on new and existing products, quotations, new orders and orders already in the system. The account manager can also be an escalation point for technical issues that are not being resolved through the correct channels.
Stephen Borgen 2 <sup>nd</sup> Line Account Manager	01727 201 860 ext. 5517 <a href="mailto:stephen.borgen@viglen.co.uk">stephen.borgen@viglen.co.uk</a>	The 2 <sup>nd</sup> line account manager is designed to aid and assist the account manager and acts as a stand in when the primary account manager is not available

## Sales Escalations

Name	Contact	Responsibilities
Mark Bailey, National Sales Manager	Mobile: 07970 444 032 <a href="mailto:Mark.Bailey@viglen.co.uk">Mark.Bailey@viglen.co.uk</a>	Mark is responsible for the Business Development Managers and takes over all ownership of the Sales Teams.

## After Sales &amp; Service

Name	Contact	Responsibilities
Technical Support	01727 201850 <a href="mailto:techpri@viglen.co.uk">techpri@viglen.co.uk</a>	The Technical Support helpdesk can assist in any matters technical with equipment purchased from Viglen. You can also access driver updates and downloads via our FTP site: <a href="ftp://ftp.viglen.co.uk/files/">ftp://ftp.viglen.co.uk/files/</a>
Customer Care Team	01727 201810 <a href="mailto:customercare@viglen.co.uk">customercare@viglen.co.uk</a>	The customer care team can assist with any post sales enquiries.
Service Sales	01727 201815 <a href="mailto:servicesales@viglen.co.uk">servicesales@viglen.co.uk</a>	The Service Sales Team can assist in any after sales upgrades or peripheral/consumable purchase/enquiry.

## Viglen Software Division (VSD)

Name	Contact	Responsibilities
VSD Sales Team	01727 201 800 <a href="mailto:softwarelicensing@viglen.co.uk">softwarelicensing@viglen.co.uk</a>	The Viglen Software can help with all Microsoft Licensing requirements from Select to Campus agreements. The team can also assist with, amongst others, Adobe and Symantec Site Licenses.

## Viglen Storage Group (VSG)

Name	Contact	Responsibilities
VSG Sales Team	08705 335566 <a href="mailto:VSG@viglen.co.uk">VSG@viglen.co.uk</a>	All enterprise storage, storage management, backup and virtualisation related matters. The team are specialists and partner with storage partners such as Hitachi Data Systems, Dot Hill, Symantec, CA Data Core and many more.

## Viglen HPC Team

Name	Contact	Responsibilities
HPC Team	01727 201 860 <a href="mailto:HPC@viglen.co.uk">HPC@viglen.co.uk</a>	The HPC team are dedicated in assisting in any HPC related enquiry both pre and post sales.

## Viglen Projects Team

Name	Contact	Responsibilities
Projects Team	01727 201 880 <a href="mailto:projects_admin@viglen.co.uk">projects_admin@viglen.co.uk</a>	The projects team are responsible for handling bespoke projects and installations including cabling infrastructure, AV installs, delivery to desk, removal of packaging, WEEE disposal and general network solutions.

## Viglen Finance Team

Name	Contact	Responsibilities
Viglen Finance Team	01727 201 893 <a href="mailto:creditcontrol@viglen.co.uk">creditcontrol@viglen.co.uk</a>	The Finance Team are on hand to deal with any invoicing or financially related enquiry.



Viglen limited

VHQ, 7 Handley Page Way, Old Parkbury Lane, Colney Street, Herts, AL2 2DQ

Switchboard: 01727 201 800 Sales Fax: 01727 201 868

Great  
Minds  
Think