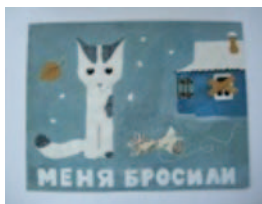


## New Art Exhibition

6 to 8 pm: Delegates are invited to the opening of the new exhibition at the Scotland-Russia Institute, 9 South College St, Edinburgh EH8 9AA (2 mins walk from the Business School). Light refreshments will be served.

Paintings from St Petersburg, 1950 - 2000  
Paintings by contemporary artists  
Mikhail Zhuravlev, Georgi Kovenchuk, Dmitri Oboznenko and others. This is a joint exhibition with London art dealer John Barkes ([www.lacygallery.co.uk](http://www.lacygallery.co.uk)).



Cost: £75 per delegate for bookings  
Cheques payable to Scotland-Russia Forum  
Send completed booking form with payment to:  
Scotland-Russia Forum (Seminar)  
9 South College St  
Edinburgh EH8 9AA  
Further information: 0131 668 3635  
[info@scotlandrussiaforum.org](mailto:info@scotlandrussiaforum.org)

### Booking Form

Name:

Company:

Address:

Tel:

Signature:

Date:

Please reserve..... place(s) @ £75 each. Total £..... (cheques payable to Scotland-Russia Forum OR payment via Paypal link [www.scotlandrussiaforum.org/donate-1.html](http://www.scotlandrussiaforum.org/donate-1.html) )

Names of delegates: .....  
.....  
.....

I/We would like to book a meeting with SDI / UKTI / RBCC / Russian Trade Delegation / language taster (delete)

Name(s) .....  
.....



# Scotland - Russia Business Forum

Business Seminar  
CHALLENGES AND OPPORTUNITIES  
IN TODAY'S RUSSIA

University of Edinburgh  
Business School  
9 April 2010



University of Glasgow





The Scotland–Russia Forum was founded in 2003 to promote understanding between Scotland and Russia. Since then we have organised a variety of cultural and business events. In 2008 a donation from S&N plc allowed us to open a Russian culture centre in Edinburgh, the Scotland –Russia Institute, where we hold art exhibitions, talks, language classes and other events. 3000 people visited us in our first year and growth in the first few months of the second year has been no less rapid. Still an entirely voluntary organisation the SRF is now seeking funding for professional staff to enable it to manage and develop its growth. If you are interested in sponsorship opportunities please contact the chairperson:

Jenny Carr, on 0131 6683635 or [jenny@scotlandrussiaforum.org](mailto:jenny@scotlandrussiaforum.org)



The Centre for Russian, Central and East European Studies was established in 2006 as part of the Language Based Area Studies initiative. CRCEES is a University of Glasgow–led collaboration comprised of 8 UK universities: the Universities of Glasgow, Aberdeen, Edinburgh, Newcastle, Nottingham, St Andrews, Strathclyde and West of Scotland. International partners include the Jagiellonian University, Kraków; Corvinus University of Budapest; Region, Ul’ianovsk State University, Russia; Charles University, Prague; and University of Tartu, Estonia. CRCEES is based at the University of Glasgow where its senior management team are members of the University’s Department of Central and East European Studies: CRCEES Director, Professor Richard Berry, and Co-director Professor David Smith (2006 -2009 and Dr Clare McManus (2009 – present). They are supported by staff in Slavonic Studies, Politics, History and History of Art.

Contact [r.berry@lbss.ac.uk](mailto:r.berry@lbss.ac.uk)  
<http://www.gla.ac.uk/crcees>

## Programme

10:00	<b>Coffee and Registration</b>
10:50	<b>Welcome and Introduction</b> Jenny Carr, SRF Richard Berry, CRCEES
	<b>Keynote address</b> Sergei Krutikov, Russian Consul General (Scotland)
	<b>Current Issues</b> and their impact on Russo - Scottish business
10:50 11:10	<b>The Russian business environment</b> Caroline Wilson, British Embassy, Moscow and UKTI
11:10 11:25	<b>Prospects for Russo-Scottish business</b> Dmitry Lebedev, Russian Trade Delegation
11:25 11:40	<b>Corruption - should it put you off ?</b> Peter Hopkins, Drum Risk
<b>Opportunities and how to grasp them</b>	
11:40 11:55	<b>Sochi 2014</b> Barry Martin, Russia House
11:55 12:15	<b>Working with distributors</b> David Cant, Albion Overseas
12:15 12:30	<b>Incentive travel</b> Paul Bryan, Fruit Salad Events
12:30 2:00	<b>LUNCH</b>
<b>PRACTICAL ISSUES – sources of help and advice</b>	
2:00 2:20	<b>Cultural differences - training courses by Farnham Castle</b> Jeff Toms, Farnham Castle
2:20 2:40	<b>What the SDI and UKTI can offer</b> Yuri Andreev, SDI Caroline Wilson, UKTI
2:40 3:00	<b>RBCC Services for Scottish Business</b> Stephen Dalziel, RBCC
3:00 4:00	<b>Tea &amp; Biscuits</b> <b>Individual Consultations with SDI, UKTI, RBCC &amp; Russian Trade Delegation representatives (pre-booked)</b> <b>Russian language taster class (Pre-booked)</b>

